SDC-"MOBILISING SOCIAL **PARTNERS IN A NEW CONTEXT**" **FINAL CONFERENCE** BUCAREST, 24-25 MAY 2016



FIRST PART

ACTIVITY DECLINE: CAUSES

CAUSES FOR AN ACTIVITY DECREASE

1. LIBERALIZATION

2. IMPACT OF NEW TECHNOLOGIES

3. FINANCIAL CRISIS

LIBERALIZATION

- Spanish Postal market liberalized in 1964
- European Directives (1997, 2002, 2008) transposed into Spanish legislation in the postal laws 1998 and 2010 respectively.
- Spanish postal public company economic downturn against almost 2000 private operators, no diversification.

NEW TECHNOLOGIES IMPACT

- Changes in the production processes because of digitalization (consequences in employment)
- E-substitution impact: electronic invoice law.
 CCOO amandment in the Parliament.
- Correos, unaware and undiversified, remains in the letter monoculture. CCOO demands diversification.

FINANCIAL CRISIS

- Sharp GDP fall (9% between 2009 and 2014)
- This has impacted in Correos, compounded by Government austerity policies:
 - Breaking off the agreement with Deutsche Bank with no alternative.
 - Avoiding parcel bussiness, not boosting Correos Express.
 - Aproving a brutal e-invoice law in a country with 40% of the population with no access to the internet.

OUTCOME: ACTIVITY DECLINE

- Correos lost a 30% of the activity between 2008 and 2016.
- And more than 15000 jobs.

SECOND PART: THE UNION ACTION BEFORE A RECESSIONARY CLIMATE

 TO AVOID A LABOUR REFORM
 TO REGULATE THE ACCESS TO CORREOS
 TO REGULATE THE PROFESSIONAL PROMOTION AND THE COMPANIE'S LEAVING

TO AVOID A LABOUR REFORM

- There have been many labour reforms in Spain, imposed by PSOE and PP, all of them responded with Strikes.
- The last strike was the most aggressive.
- CCOO, together with other unions, partly avoided this aggressiveness thank the *ultraactivity* clause.

ACCESS REGULATION

- Movilization, then employment consolidation in 2016 and 2017.
- Temporary job bourses (no temporary agencies)
- Access trhoughout a competition

REGULATION IN MOBILITY AND PROMOTION

- Mandatory mobility and staff adjustments are regulated
- Contest for relocating and local adjustment
- Internal promotion for civil servants
- Contest for middle management (merits + training+ profile)

LEAVING REGULATION

- Staff at 65-67, civil servants at60 (if 35 service years).
- Interministerial mobility
- Paied extended leaves for civil servants (recent agreement)
- CCOO keeps demanding reduction coefficient and a converging early retirement plan.
- During more than 30 years, we have avoided COLLECTIVE DISMISSALS thanks to negociation.

RIGHTS ARE NOT TO INHERIT, BUT TO CONQUER AND IF THEY ARE TAKEN AWAY, WE WIN THEM BACK.